

JC

# John Cook

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## SENIOR PRODUCTION MANAGER | Job Target: Plant Manager

Specialties: Manufacturing Operations | Production Plans | Regulatory Compliance | Budget Preparation | Quality Control (QC)

### Summary

**Six Sigma Black Belt production manager with 19+ years in manufacturing and inventory operations.** Administer \$29M annual budget at 160,000-sq.-ft. nonwoven materials facility. *Relocating to Kansas City.*

- ▶ **Leadership:** Led teams of up to 181 employees (throughout 15+ years in supervisory and management roles), facilitating promotions, hiring talent, fostering engagement, and improving performance metrics.
- ▶ **Cost Reduction:** Realized \$1.5M+ in cost savings by leveraging strategic sourcing, inventory management, and vendor negotiation. Saved 1.2K+ hours by enhancing ERP system implementation.
- ▶ **Operations:** Engineered significant process improvements including reducing customer complaints 70%. Redesigned Bill of Material (BOM) process, increasing accuracy from 89% to over 99%.
- ▶ **Regulatory:** Recovered \$125K annually by overhauling waste management operations. Improved safety records and ensured compliance with federal regulations (including EPA's "going green" programs).

### Competencies

Lean Manufacturing Principles | Staff Supervision | Labor Relations | Project Management | 5S | JIT | Kanban Kaizen | OSHA | DOL EPA | ISO 9001 | Continuous Improvement | Quality Assurance (QA) | Plant Safety Trend Analysis | Strategic Plans | Operating Statements | Waste Reduction Strategy | Supply Chain Logistics

### Professional Experience

ABC Company, Inc. | Henderson, NC

#### PRODUCTION MANAGER

2016–Current

Manage 160,000-sq.-ft. nonwoven materials production facility, overseeing 6 department managers and 175 staff. Coordinate scheduling, planning, and maintenance across 12-hour shifts. Ensure quality and safety.

- **Allocated \$18M operating budget and \$11M capital budget** while developing 1, 3 and 5-year strategic production goals. Steered scheduling and budgeting. Negotiated 3-year contracts with union leaders.
- **Generated \$300K in annual savings.** Enhanced efficiency using LEAN principles to reconfigure production floor layout, eliminating 4 FTEs (7.5K+ hours) without compromising safety or productivity.
- **Slashed product complaints and returns 70%** within 3 months and boosted productivity from 12 to 25 cartons per hour by overhauling QC processes and streamlining product packaging.
- **Awarded positive 360 feedback** and regularly commended by senior management for driving cost reduction initiatives, maintaining high employee morale, and nurturing collaborative environments.
- **Cut waste disposal costs \$125K annually** by implementing continuous improvement strategies. Ensured EPA compliance while revamping hazardous waste management operations and reduction plans.

#### MANAGER | PERFORMANCE EVALUATION

“John's proactive management yields outstanding performance from his team. He always finds ways to reduce costs and improve efficiency. He consistently shows that he has the best interests of the company in mind and is an essential team player.”

–Continued–

XYZ Paper | High Point, NC

### MATERIALS MANAGER

2008–2016

Directed 5 supervisors and 18 employees on warehousing, inventory control, inbound/outbound logistics, and production scheduling. Implemented ERP, improved BOM accuracy, and optimized performance.

- **Spearheaded NetSuite ERP system transition** while cutting implementation time 50%, saving 1,200 hours in FY2015, and improving inventory accuracy 15%. Launched training initiative for supervisory personnel.
- **Elevated BOM accuracy 10%+** by orchestrating systematic data cleanup and collaborating with IT to devise audit reports for error rectification. Introduced 2nd party audit scheduling.
- **Reduced overtime 55%** through tactical scheduling and reorganization of warehouse duties. Established high-performing team culture, resulting in heightened productivity and employee morale.
- **Facilitated 8 hires and 2 promotions, while cutting freight costs 21%**. Transformed disjointed warehouse teams into cohesive units through targeted individual and group training.

BCA Corp. | Philadelphia, PA

### PURCHASING SPECIALIST

2004–2008

Sourced and negotiated raw material inventory up to 1.5K SKUs and \$160M annual spend for leading U.S. manufacturer. Improved profit margins and cost efficiencies by building relationships with vendors and suppliers.

- **Averted \$700K cost hike** and championed cross-departmental coordination by collaborating with engineering and quality teams to source alternative components.
- **Boosted profit margin \$385K in first year** through comprehensive vendor analysis and negotiation.
- **Recovered \$125K in overcharges** by detecting discrepancies between quoted and invoiced figures.
- **Mentored 10+ new hires**, gaining company president's trust to create department-wide training program.

## Education

Bachelor of Business Administration (BBA), Temple University, Philadelphia, PA

## Certifications

- **Lean Six Sigma Black Belt Certified (CSSBB)**
- **Certified Quality Improvement Associate (CQIA)**
- **Manager of Quality/Organizational Excellence Certification (CMQ/OE)**

## Technical Skills

### ERP and Inventory Management Software:

Epicor ERP, NetSuite ERP, Blue Yonder (Formerly JDA Software), Plex Manufacturing Cloud

## Professional Development

OSHA 30-Hour | Labor Laws & Compliance | Behavior-Based Safety | Leadership Development Program